# Hello Industry!

#### 🮯 Objective

The online course will enable you to

- 1. know what you'll sign up for when entering an industry career,
- 2. know about the success factors in such a career,
- 3. know how to successfully start an industry career (get to know employers, score a job, work effectively in your job),
- 4. find out whether an industry career is a good option for you.

## O Description

Most of us who complete a PhD in a science discipline will end up working outside of academia. But on the way there, you can face many questions:

- Are you wondering what working in the private sector is really like?
- How do you find these jobs?
- Do you feel confident that you can impress an industry hiring manager when you describe the very specialized research project you just spent years pursuing?
- What kinds of jobs can a scientist get in a company anyway?

This online workshop helps you with these questions and many more about the exciting world that awaits scientists in the private sector!

The lecture portions of the course are focused on conveying information about the industry-working environment that is typically not well known to people working in an academic research environment - information about how companies operate and habits that bring success in this very different environment.

These principles are supported with many stories from more than two decades of experience the trainer has gathered over his own career. Furthermore, we want to enable participants to take a critical view on their contact points with industry. Course Content:

- How is industry different than academia?
- Can a scientist find a rewarding career in industry?
- Designing your career in the private sector
- Describing your strengths and experience to an industry manager
- Overcoming common job search challenges
- Industry topics not taught in STEM/MINT

### Methodology

Presentation phases with stories to illustrate key points, interactive discussions, worksheets for self-reflection, case studies from the trainer as well as from the participants, and individual or small group work (exercises).

#### 1 Organizational Information

| Language / Format | English / Online   |
|-------------------|--|
| Target group      | Advanced Doctoral Candidates and Postdocs from all faculties |
| Date              | Tuesday-Wednesday, 7-8 November 2023, 14:00 – 17:00          |
| Registration      | For registration click here                                  |

Trainer



David M. Giltner TurningScience, LLC

David has commercialized photonics technologies for optical communications, remote sensing, scientific instrumentation, and industrial combustion monitoring applications. He is from the United States and has a PhD in Physics. He has published two books on careers in industry: 'Turning Science into Things People Need,' in 2010 and 'It's a Game, not a Formula' in 2021.

In 2017 he founded Turning-Science to help scientists learn the non-technical skills they need to transition effectively into industry careers.

www.turningscience.com