(German speaking) Sales Executive internship

Recent graduates can also apply

**Hours:** Full Time  
**Duration:** Minimum 5 Months  
**Start:** October 2018  
**Location:** Brussels, Belgium

Optimy has developed an innovative and intuitive Software as a Service (SaaS) that allows organisations to better manage their sponsorship, grants and community investment.

After 6 years, Optimy records more than 230 customers across 6 continents. More than 98% of Optimy users renew their licence each year, including big names such as TUI, MAN, Carrefour, Johnson&Johnson, L’Oréal, Vodafone, Holcim and Kärcher. Optimy aims to become the leader worldwide in its niche market and is looking for a Sales Intern to help develop new markets and identify opportunities.

*Please note that we will accept only applicants who can provide us with an internship agreement from their university.*

**Responsibilities:**

- Provide clerical support to the sales team by attending to sales executive tasks  
- CRM database maintenance  
- Qualifying leads and filtering potential customers in your markets  
- Prospecting through cold calls and emails

**Requirements:**

- You are fluent in **German** and have good command of **English**  
- Previous administrative experience is desirable but not mandatory  
- You are proactive and a ‘doer’ – somebody who has proven record of achieving targets  
- You have a real interest in a sales career  
- You are organised and able to work autonomously

**Our offer:**

- A chance to work as part of a young and international team  
- Real responsibility, your work will have a direct and noticeable impact on the success of the company  
- The possibility of joining the team on a long term basis  
- As a contribution, we grant 300€/month to foreign students and Belgian students.

*Please apply here:* [trainee-jobs.optimytool.com](http://trainee-jobs.optimytool.com)

Alternatively, send your CV to [internjobs@optimy.com](mailto:internjobs@optimy.com)